



# THE PULSE

PRACTICESUITE MONTHLY NEWSLETTER  
MAY 2020 • ISSUE #1

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## PRACTICESUITE UPDATE

By: Trey Wilson, CRO

PracticeSuite would like to thank you for being loyal clients and welcome you to our new, monthly e-newsletter, The Pulse.

We will be publishing this e-newsletter each month to inform you more about PracticeSuite, our initiatives, programs, and new offers. As we have grown over the past 14 years, we feel that communication and collaboration with our clients is imperative. We understand that all clients and partners are experiencing effects from the current pandemic of Covid-19. We wish you all well and are here to support you in numerous ways, through telehealth, loyalty program rewards, and new offers to help with adjustment.

Finally, as we continue to reach out through different conduits and build our e-newsletter, we welcome your comments and suggestions on how we can make it more informative for you, our valued clients. Please reach out to me, Trey Wilson, [trey@practicesuite.com](mailto:trey@practicesuite.com), if we can be of service to you. All my best and I hope you enjoy our first e-newsletter, The Pulse.

## INDUSTRY NEWS

By: Anna Monsour

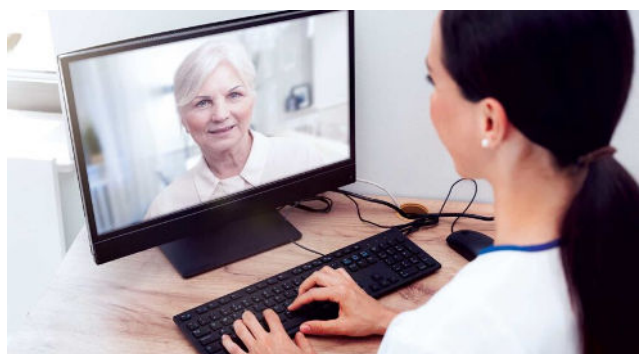
If I had 2020 Vision:

As the new year and decade dawned in 2020, it already seems we have lived that decade and more in 5 short months with our “new normal” during COVID-19.

However, we look towards a bright future in healthcare IT. Having earned valuable lessons on what to do and what not to do, PracticeSuite has gained invaluable experience along the way. We have learned how digital health solutions need to be implemented as the coronavirus disease (COVID-19) continues to spread, especially at the center of the battle, medical practices. Moving forward with contingency plans has also been at the utmost importance, while working from home and being the caregiver at home as well.

Utilizing patient-engagement tools, leveraging population, broadcasting, appointment reminders, and surveys, <https://www.practicesuite.com/patient-centered-engagement/>, will assist in office closures, employee absence, and other closures.

Next, the new normal – Telehealth. PracticeSuite saw an uptick in our Telehealth solution providing care outside the traditional walls of a medical practice. Our Telehealth solution allows patients to access care through a secure, HIPAA-compliant channel. While the industry changes and is ever-evolving, we are taking precautions in giving you a fully-capable integrated system.



## NEW PRODUCT OFFERS

By: Arun Menon

A brand-new Need More Info Queue was made available in our latest software release. Users can assign bills to their supervisor or any other user in the system if the bill has to be reviewed/audited, or additional info is needed from the user for further action. Unbilled claims can be sent to the Need More Info Queue from the RCM Work queue screen and likewise, the billed claims can be sent to the queue from the Collection Manager screen.

This is a great value add and helps billing team to communicate with other staff of the Practice without having to copy info to email or excel or use any other external tools. More importantly, since the communication stays within the system it is secure and HIPAA compliant. This is an on-demand feature, please contact your Sales representative if you would like to activate this feature.



# PRACTICESUITE IN THE NEWS

By: Fareed Taghvee and Michael Sculley



We are thrilled to announce our new bi-directional interface between PracticeSuite and Claimocity—the leading mobile application for Hospitalists and Doctors on the go. If you visit patients in hospital, check out this fantastic app that accelerates billing and maximizes overall revenue-per-patient while reducing time spent billing to under a minute.

<https://www.practicesuite.com/claimocity/>



## GET CONNECTED

By: Alexa Levesque

### AFFILIATE PROGRAM

Do you want to earn revenue just by referring your network to PracticeSuite? Are you a Healthcare Influencer who wants an affiliate program with ready-made solutions for monetizing your blog with our affiliate program? Whether you're an established business or new to the healthcare industry, PracticeSuite gives you the tools and resources you need.

#### What's in it for you?

- Earn an average of 7% Monthly Recurring Revenue for each Provider who signs up for a one-year subscription plan with your unique referral link
- Earn an average of 3% Monthly Recurring Revenue for each Revenue Cycle Management (RCM) referral that signs up for our services
- Constant partner support via phone, email, or live chat from a dedicated partner manager to help with partner education and opportunities to post your blogs to our base allowing for your own network growth
- Save time and money on content creation by linking to blogs, webinars, video tutorials, tools, and automated funnels developed by PracticeSuite for your audience
- Bloggers, minimize your effort and maximize revenue by using our ready-made solutions for monetizing your blog with the affiliate program.

Receive an approval response within 48 hours after you submit your application here,

<https://www.practicesuite.com/affiliate/>

### LOYALTY PROGRAM

Attention Current Clients, Join Our Loyalty Program Today for Access to Exclusive Benefits!

By signing up for our loyalty program you will:

- Enjoy all the benefits of the loyalty program membership
- Receive news updates and discounts on products and services
- Help others in the community.

Sign up here for our loyalty program to start receiving great benefits, <https://www.practicesuite.com/rewards/>



PracticeSuite & Elation Health's best of breeds Practice Management & EHR:

- Bi-Directional appointment and demographic sync
- No double entry

Elation Health strengthens the patient-physician relationship by providing a revolutionary, provider-centric platform that lets physicians focus on their patients and deliver high-quality care. Elation's "Clinical First" philosophy offers transparent pricing, 24/7 support, and its intuitive design is trusted by thousands of clinicians. Request a demonstration now to learn how Elation is proactively helping practices transition to a virtual care model via patient self-scheduling, custom intake forms, automated billing codes for maximum reimbursements related to telemedicine, and more. This month only Elation is offering 2 months free on the platform, book a demonstration to see for yourself!

To learn more about PracticeSuite & Elation:

<https://www.practicesuite.com/elation/>

Contact Elation: Tyler Comstock

[tyler.comstock@elationhealth.com](mailto:tyler.comstock@elationhealth.com)

## PM TIP OF THE MONTH

By: Arun Menon

Wouldn't it be a good time and labor saver if you could have the system auto post all your patient payments? Users can turn on auto patient payment posting from the "Auto Post Patient Payments" option in Billing Options screen under the Advanced Setup menu. When turned on, patient on account money gets applied immediately after the insurance payment is posted and users can preset in the billing options whether the on account money should be applied for payments made on the date of service or if this validation can be ignored for the auto posting.

## EHR TIP OF THE MONTH

By: Vandhitha Sidharthan

Our TeleMed Visit module is fully integrated with PracticeSuite EHR, saving your practice time in a secured way to conduct audio & video consults with screen sharing & an inbuilt chat option. Voice recognition capability using any speech & recognition software along with point and click, free text, not only saves you time, but also frees your hands for other responsibilities & allows you to dictate notes to the system in a quicker way. PracticeSuite is a stage 3 certified, 2015 Edition CEHRT. According to CMS, it is mandatory for eligible clinicians to use 2015 Edition CEHRT to participate in the promoting interoperability MIPS performance category.