

### PRACTICESUITE MONTHLY NEWSLETTER SEPTEMBER 2020 • ISSUE #4

#### PRACTICESUITE UPDATE

By: Trey Wilson, CRO

Teletriage — As the rise in COVID cases continues across the nation, the AMA is asking that teletriage be used prior to all face to face in-office appointments. Telehealth is the lifeline for patients with underlying conditions, and PracticeSuite's easy-to-implement Telemed App allows you to screen patients prior to arrival, keeping you, your staff, and your patients safer.

Application Highlights Include:- No software cost. No setup fees. No cost for training and on-boarding- Implement a teletriage program for in-office visits as soon as tomorrow-Expert assistance setting up your Telehealth workflow and billing processes- Patient friendly – Conduct e-visits on any device at the patient's disposal

We think you'll be pleasantly surprised when you see this affordable, HIPAA-compliant, and feature-rich application in action. We'll are happy to demonstrate the proven ROI of telehealth along with the newest billing codes that make it work financially at your convienence.

Contact sales@practicesuite.com to arrange a demo.

#### **NEW PRODUCT OFFERS**

By: Fareed Taghvaee

## Color Coding Appointments by Appointment Type in Scheduler

PracticeSuite brings the added option of color coding appointments by appointment type, this is in addition to the already existing color coding by appointment status. This gives users the flexibility to choose between appointment type or appointment status for color coding of the appointments. The required selection can be made from the Scheduler Option screen.

# PRACTICESUITE IN THE NEWS

By: Michael Sculley

Doctors are loving our new bi-directional interface with Claimocity—the leading mobile application for Hospitalists and Doctors on the go. If you visit patients in hospital, you must try this mobile charge-capture App that reduces time spent billing to under a minute.

https://www.practicesuite.com/claimocity/

# PracticeSuite Update Industry News New Product Offers PracticeSuite In The News PM Tip of the Month

#### **INDUSTRY NEWS**

By: Anna Monsour

#### Tech Optimization:

It's clear telemedicine as never been more used or more vital during the COVID-19 pandemic. Combining reimbursement from payers and easing of restrictions, healthcare providers are making sure their technology is finely tuned. Utilizing telehealth and patient engagement to make it scalable across use-cases and workflows will enable healthcare provider organizations to see the best and optimal results.

. EHR Tip of the Month

Get Connected

Demands in technology are also at a rise. Cloud-based systems (such as PracticeSuite) offer flexibility, allowing one to access a centralized system from any endpoint which has an internet connection. Having this flexibility overcomes barriers associated with software installations and maintaining hardware. Investing in the patient experience also take a step to the front during this pandemic. Spending time with patients making them comfortable using technology (such as Appointment Reminders) is important – to the practice bottom line, as well as, maintaining patient care.

Lastly, virtual waiting rooms and virtual observation is the next wave of technology optimization. Better workflows using technology can illuminate new and better workflows. Healthcare organizations can innovate using PracticeSuite and our partner marketplace to further reduce physical contact and keeping patients safe.

#### **GET CONNECTED**

By: Alexa Levesque

#### **AFFILLIATE PROGRAM**

Do you want to earn revenue just by referring your network to PracticeSuite? Are you a Healthcare Influencer who wants an affiliate program with ready-made solutions for monetizing your blog with our affiliate program? Whether you're an established business or new to the healthcare industry, PracticeSuite gives you the tools and resources you need.

What's in it for you?

- Earn an average of 7% Monthly Recurring Revenue for each Provider who signs up for a one-year subscription plan with your unique referral link
- Earn an average of 3% Monthly Recurring Revenue for each Revenue Cycle Management (RCM) referral that signs up for our services
- Constant partner support via phone, email, or live chat from a dedicated partner manager to help with partner education and opportunities to post your blogs to our base allowing for your own network growth
- Save time and money on content creation by linking to blogs, webinars, video tutorials, tools, and automated funnels developed by PracticeSuite for your audience
- Bloggers, minimize your effort and maximize revenue by using our ready-made solutions for monetizing your blog with the affiliate program.

Receive an approval response within 48 hours after you submit your application here, <a href="https://www.practicesuite.com/affiliate/">https://www.practicesuite.com/affiliate/</a>

#### **LOYALTY PROGRAM**

Attention Current Clients, Join Our Loyalty Program Today for Access to Exclusive Benefits!

By signing up for our loyalty program you will:

- Enjoy all the benefits of the loyalty program membership
- Receive news updates and discounts on products and services
- Help others in the community.

Sign up here for our loyalty program to start receiving great benefits, <a href="https://www.practicesuite.com/rewards/">https://www.practicesuite.com/rewards/</a>

#### PM TIP OF THE MONTH

By: Arun Menon

#### **Reset Patient Statement Count**

PracticeSuite has created a new KPI Dashboard report to provide insights into your Practice's operational efficiencies and high level performance metrics from a billing and revenue standpoint. This report is a new addition to our report package and is your true performance dashboard. The report includes several key data points that helps answer the two critical questions for your Practice - "how are we doing?" and "what are our primary areas of improvement"? The dashboard comprises all the significant revenue cycle management performance metrics viz. net/gross collection rate, ar days, entry lags and many more. Furthermore, the report computes the current month's performance, comparing it with past 6 month's historical averages and illustrating the positive or negative variance between the period and to effortlessly discern the actual areas of improvement for your Practice. Practice and Billina

Managers should run the report periodically to identify any shortfall in operational and revenue cycle management efforts and to closely monitor the progress of their operations.

More information on the dashboard report is available in our academy help page -

https://academy\_practicesuite.com/h13-kpi-dashboard-report/

#### **EHR TIP OF THE MONTH**

By: Vandhitha Sidharthan

Make use of PracticeSuite's canned sheet feature. Build templates for frequently used conditions, store and pre-fill frequently used information. Spend less time as all of your frequently used notes are available as canned sheets. Changes can be made to existing canned sheets as needed to meet specific patient charting requirements. For any questions setting up canned sheets, please contact the PracticeSuite team for assistance.

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